## WHY DOES THE PULP & PAPER INDUSTRY CHOOSE MAR-DUSTRIAL?

A practice that dates back to the Han dynasty, pulp and paper manufacturing has come a long way since the days of macerating mulberry bark. Today, the process of converting wood chips and plant fibers into paper products uses chemical methods, as well as equipment that grind and mix.

Since 1986, Mar-Dustrial has supplied the paper and pulp industry with Falk gearbox parts that stand up to the challenges that come with wet environments, variable speeds, chemicals, high temperatures, heavy loads, and continuous operation.

## Here's a look at some of the benefits included with our high-demand parts and services that keep our customers loyal:

- Round-the-clock access to Falk gearbox specialists: Your pulp and paper equipment runs 24 hours a day, seven days a week. Mar-Dustrial does, too. Day or night, our dedicated Falk speed gearbox experts are available at any time of the day to answer questions and take care of your needs.
- Parts selecting and sourcing: You don't have time to guess on the Falk gearbox parts you need. With Mar-Dustrial, you don't have to. We'll help you select <u>the right gearbox parts</u> for your equipment. If we don't have it in our vast inventory (it's the largest in the nation), we'll source it for you by tapping into our network of suppliers.



- Speedy repairs: Because our team works 24 hours a day, you'll receive your repaired parts quickly. Rush jobs have turnaround times of as little as 24 to 48 hours to help you resume normal operations quickly and reduce losses.
- Peace of mind: Mar-Dustrial is one of three certified Falk RENEW facilities in the country. We return all repaired Falk gears in like-new condition and back it with a 1-year warranty.
- Transparency: When a gearbox needs a repair, we'll break down the costs in a detailed report. This will help you determine if repairing or replacing the speed reducer is <u>best for your needs and budget</u>.

Choosing Mar-Dustrial is a choice in excellence for your paper and pulp operation. Whether you need a repair, an obsolete part, or simply have a question, we're at your service. <u>Contact us today for your gearbox needs.</u>

Mar-Dustrial Sales, Inc.

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